Capital As of December 2023 Investor Relations

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Section 1

Group Corporate Profile and Financial Highlights



Our Vision, Mission and Strategic Pillars



To be **one of the leading banks** in the region placing our **customers** and **people** at the heart of our journey and **enabling** them to make informed life decisions.



To **simplify** daily banking and support economic **prosperity** through **digitisation**, **innovation** and **personalised** customer experience.

Strategic Pillars:

Operational Excellence



Enhance our digital capabilities and continue our digital transformation journey through continuous innovation while building an efficient future-ready infrastructure.

Expand into a holistic value proposition that meets the banking and investment needs of our clients and revolves around service excellence and elevated customer experience.



Sustainable Growth

Grow the Group's regional footprint, promote cross-border banking, diversify sources of revenue and optimise risk management framework to create sustainable and profitable growth that maximises shareholders' value.



Invest in our strongest asset; our people, through creating an inspiring workplace culture focused on the continuous building of capabilities.

Our Values

We Put our Clients First Customer Experience

We Act with Integrity Integrity

Our People Our Capital People

We Embrace the Journey Resilience and Innovation

We Think Big Ambition

We are All Owners at Capital Accountability Our clients are at the heart of all we do. We make every decision and measure every outcome based on how well it serves our customers. We Listen to our customers and strive to create an experience catered to their individual and unique needs through offering dynamic and personalized treatment.

We are honest, transparent and committed to do what is best for our partners. We openly collaborate in pursuit of the truth. When choosing between what is right and what is easy, we always choose what is right. Our ethical accountability is our corporate identity.

Our people are the cornerstone of everything we do. The strength of Capital Group lies in the strength of our people. We invest in our people to maximize their potential and excel as leaders. We care for each other; and we create a work environment that enables employees to have both pride & enthusiasm towards the impact they are creating.

At Capital, we are resilient, and our strong foundation empowers us to approach everyday with curiosity, to seek out challenges by turning them into innovative opportunities that paves the way for constant growth. We adopt, adapt and act quickly.

We acknowledge that the path to success is a continuous learning journey. Our shared and common drive towards growth and achievement makes us vibrate at a higher frequency with contagious enthusiasm towards accomplishment. we focus on solutions, and we arrive everyday inspired to make the impact through our talent, passion and hard work.

We take the responsibility for outcomes and are empowered to make the decisions that will lead to those outcomes. We use our critical thinking capabilities and learnings from the past to take initiatives that allow us to collaboratively reach excellence.

Our Journey

 Established in 1995 in Amman – Jordan, Capital Bank is a publicly listed bank, quoted at the Amman Stock Exchange.

Establishment

1995

- Capital Bank expands into the Iraqi market and acquires a majority stake in the National Bank of Iraq (NBI).
- NBI's outlook becomes geared towards expansion and the Bank's structure changes to a corporate governed one.

Expansion

2005

- Capital Investments – the investment banking and brokerage arm of Capital Bank Group is established.
- Capital Investments provides asset management, brokerage and corporate finance advisory services through its offices in Jordan, Iraq and the UAE / Dubai International Financial Center (DIFC).

Diversification

2006

- Capital Bank completed the acquisition of Bank Audi branches and operations in Jordan and Iraq.
 - Capital Bank Group through its subsidiary NBI is granted a license to establish a branch in Riyadh following the approval of the Saudi Council of Ministers.

Acquistion

2021

- Capital Bank launches its all-digital bank 'Blink'.
- Capital Bank issues a tier I perpetual bond listed on Nasdaq Dubai.
- Capital Bank raises capital and Saudi Arabia's Public Investment Fund (PIF) becomes a strategic investor with ~24% stake.
- Capital Bank completes the acquisition and merger of Société Générale de Banque Jordanie.

Growth

2022

- Capital Bank goes into the leasing business in Iraq and expands leasing operations in Jordan.
- Capital Bank embarks on an allencompassing transformation Journey.

Going Further

2023

6

A Regional Bank – With a Diversified Business Model (Q4, 2023)

Global Presence Across

4 Markets

(Jordan, Iraq, K.S.A. and U.A.E.)

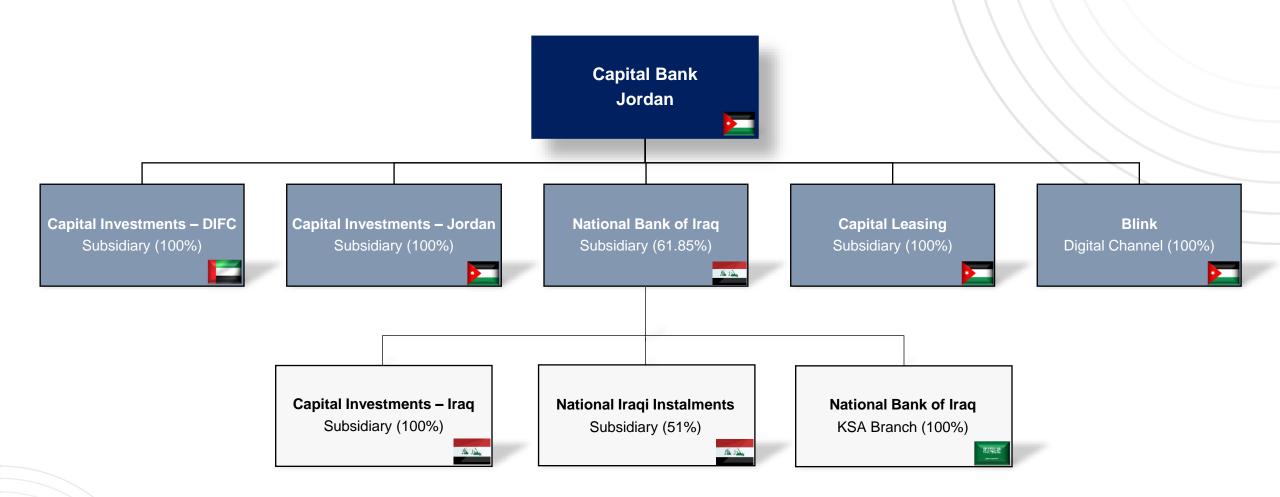
2.4K

Employees Globally

32 Branches in Jordan
28 Branches in Iraq
1 Branch in K.S.A.



Structure of the Group



Capital Bank Group – Snapshot December 2023

3rd Largest In the Jordanian market.		10.7b Assets	Sturdy Capital Base Above CBJ requirement of 14.25%.	CAR at 15.36%
in the Jordanian market.	Total	A55615	Above CD3 requirement of 14.23 %.	13.30 %
Market Heavyweight Fastest growing bank since year 2020.		4.8b _oans	Solid Coverage Ratio Including collaterals, the ratio will be 125.6%	79.4%
Stable Credit Rating	b1 Positive Outloo	bb ^{ok}	Strategic Investor	USD 757m
	Moody's	CE CAPITAL intelligence	Public Investment Fund since June 2022.	Market Cap
Generating Superior Returns	17.2%	\$1b	Listed on Nasdaq Dubai's Market	¢ 400 millio
through a Robust Foundation .	ROE	Equity	Perpetual Bond Tier 1.	\$ 100 millio
0		00/		
Sound Cost to income ratio.	39.0% Efficiency Ratio		Dividends As a percentage of capital (2023) ¹ .	15%
Sufficient Reserve		1.0400/	Strong	4.94%
Of high-quality liquid assets.	LCR at 219%		Credit Quality.	NPL

Group Consolidated Financials

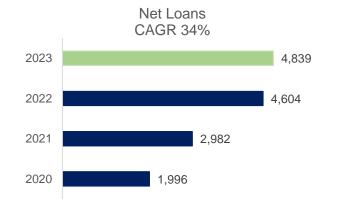
			In USD Mn
Income Statement Items	2021	2022	2023
Net Interest Income	144	224	251
Gross Operating Income	194	297	489
Total Operating Expenses	(102)	(156)	(191)
Net Operating Income	92	141	299
Provision	(28)	(39)	(119)
Net Acquisition Impact	36	35	
Income Tax Expense	(14)	(9)	(29)
Net Profit	86	128	150

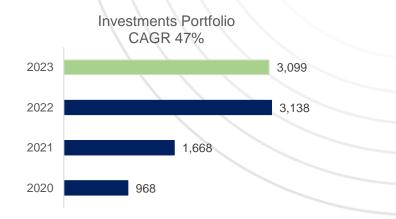
			In USD Bn
Balance Sheet Items	2021	2022	2023
Total Cash & Equivalents	1.0	1.4	2.1
Net Credit Facilities	3.0	4.6	4.8
Investment Portfolio	1.7	3.1	3.1
Total Assets	6.1	9.8	10.7
Customer Deposits	3.9	6.9	7.7
Cash Margins	0.3	0.6	0.7
Paid up Capital	0.3	0.4	0.4
Total Equity	0.6	0.9	1.0

Strong Financial Track Record – Balance Sheet (USD millions)

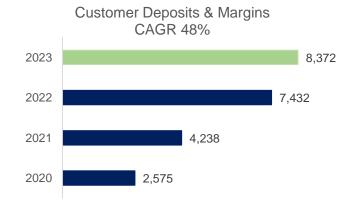


Total Assets









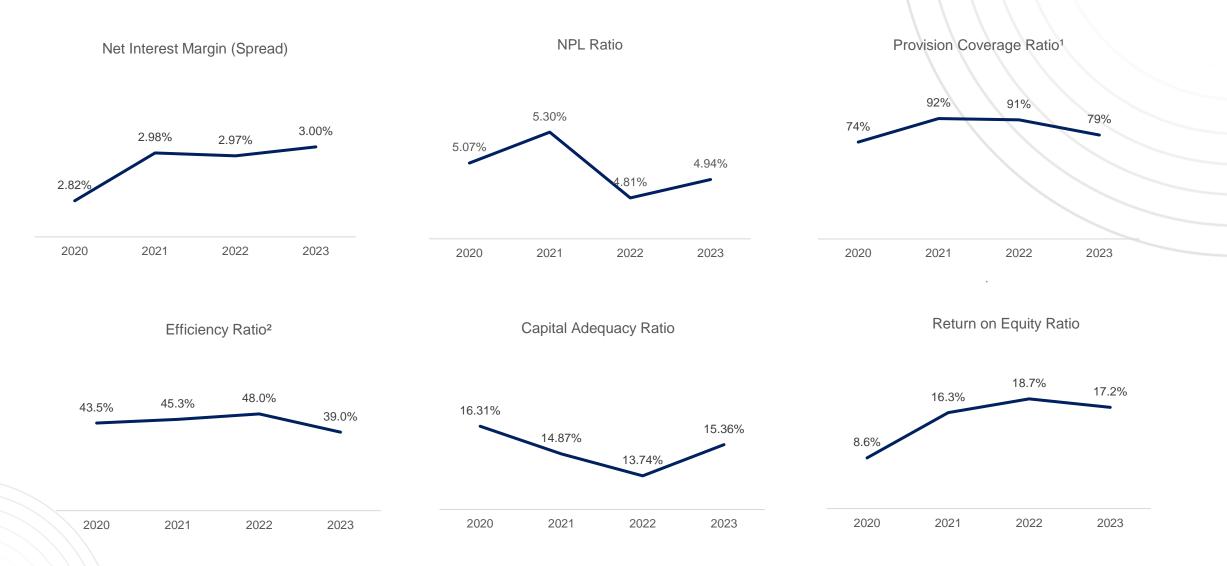


Strong Financial Track Record – Income Statement (USD millions)



* Includes one-off gain from acquisition of SGBJ in 2022 and Bank Audi in 2021.

Strong Financial Track Record – Ratios

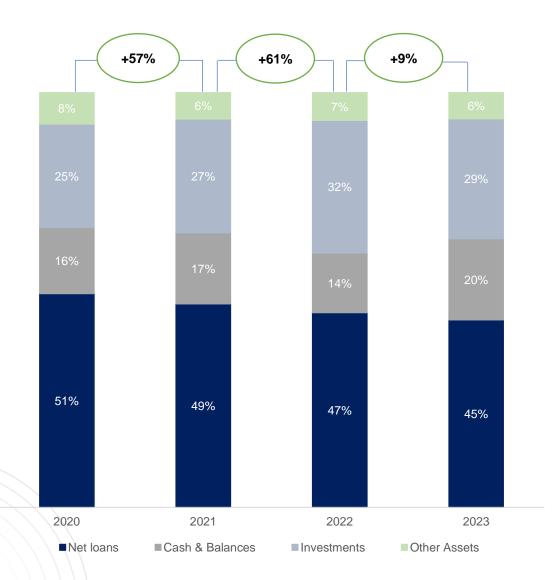


¹ Including collaterals, coverage ratio for 2022 is 131% and 126% for 2023. ² Excluding one-offs and non-recurring items.

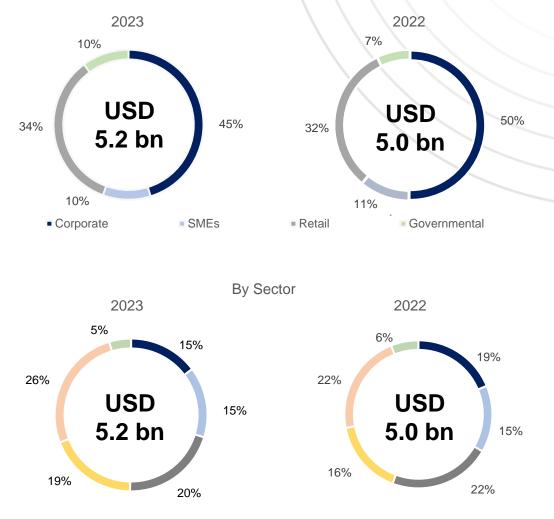
Strong Financial Track Record – Ratios



Assets Breakdown

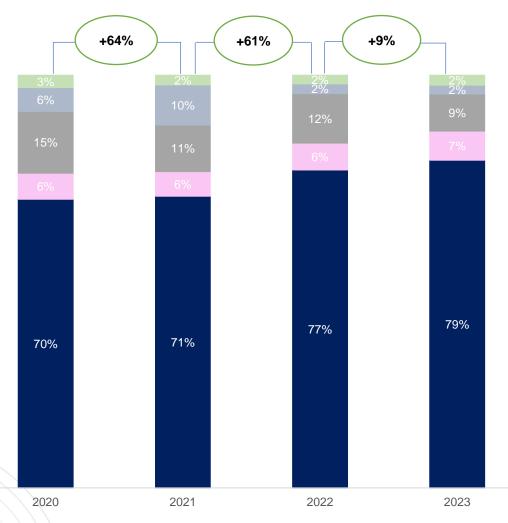


Gross Portfolio Breakdown

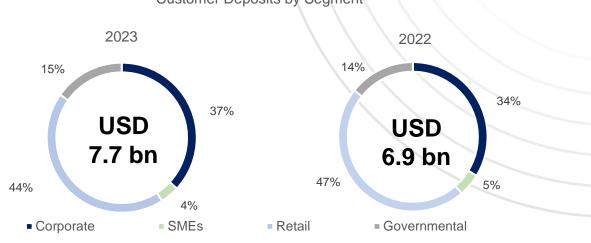


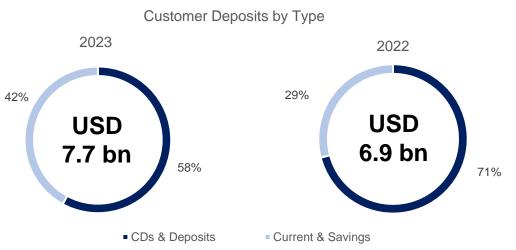
Construction Manufacturing Others Public Sector & Utilities Retail Financial

Liabilities Breakdown



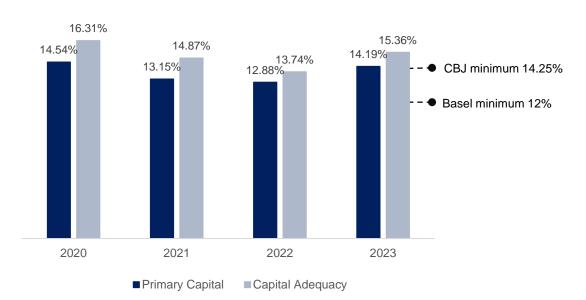
Customer Deposits Customer Margins Loans & Borrowings Banks & FI Other Liabilities



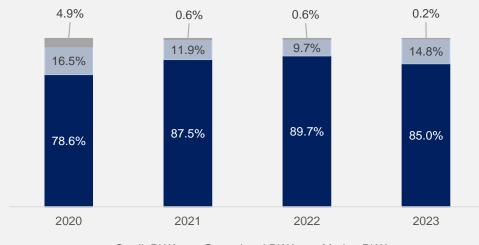


Customer Deposits by Segment

Strong Capital Base



Capital Adequacy Walkthrough



RWA Movement

■Credit RWA ■Operational RWA ■Market RWA

Consolidated USD 000s	2020	2021	2022	2023
Tier 1 Capital	374,571	442,396	723,724	780,815
Tier 2 Capital	45,525	57,816	48,502	64,127
Total Regulatory Capital	420,096	500,212	772,226	844,941
Total RWAs	2,575,896	3,363,273	5,619,691	5,502,598
Capital Adequacy	16.31%	14.87%	13.74%	15.36%

By December 2023, **Capital Ratios** were **above** the minimum regulatory requirements; **CAR** ratio is at **15.36%** against Basel and Central Bank of Jordan's requirement of 12% and 14.25% respectively.

Peer Comparison – Q3, 2023

		Total Assets ¹	Net Loans ¹	Deposits ¹	Equity ²	Net Profit ²	Efficiency Ratio	ROE
للبناك الغربي ARAB BANK	Arab Bank PLC	39.9	16.3	27.5	5,896	601	36.3%	14.0%
بنك الإسكان Housing Bank	Housing Bank	12.3	6.4	8.0	1,819	160	39.5%	11.9%
capiţ <u>ț</u> ąĮ	Capital Bank	10.6	4.9	7.6	989	116	39.2%	18.1%
بنك الاتحاد Bank al Etihad	Bank al Etihad	10.2	5.9	7.8	823	62	49.8%	10.3%
پېټې پوتوېځيا تونځې انټر کي لوې JORDAN KUWAIT BANK	Jordan Kuwait Bank	7.2	2.9	4.9	991	102	44.1%	13.8%
بنكالقاهرةعمّان CairoAmmanBank	Cairo Amman Bank	5.3	3.2	3.6	637	37	54.9%	8.1%
ahli	Jordan Ahli Bank	4.6	2.4	3.1	462	18	64.7%	5.1%
gangill stag Barik of Jordan 	Bank of Jordan	4.2	2.0	3.0	770	53	51.5%	9.1%

Market Share for Jordan Branches – November 2023

ltem	Banking Sector*	Capital Bank Jordan*	Market Share Dec 20	Market Share Dec 21	Market Share Dec 22	Market Share Nov 23
Total Assets	92, 409	7,986	4.3%	6.1%	9.5%	8.6%
Deposits	61,061	5,392	4.0%	5.6%	9.8%	8.8%
Loans	47,162	3,829	3.9%	5.3%	8.4%	8.1%

Capital Bank retains a strong market share in terms of total assets, deposits and loans – exhibiting a growth that surpassed twice the percentage noted in 2020.

Capital Bank Stock

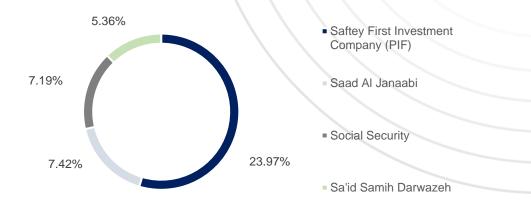
Listed on: Amman Stock Exchange (ASE).	Subscribed Shares: 263,037,121
Symbol: CAPL.	Free Float: 45.7%.
ISIN: JO1101711017.	Share Turnover*: 5.27%.

Year	Opening Price	Closing Price	High Price	Low Price
2023	JOD 2.44	JOD 2.04	JOD 2.60	JOD 1.85
2022	JOD 2.03	JOD 2.44	JOD 3.10	JOD 2.00
2021	JOD 0.98	JOD 2.03	JOD 2.06	JOD 0.98
2020	JOD 1.00	JOD 0.98	JOD 1.03	JOD 0.79

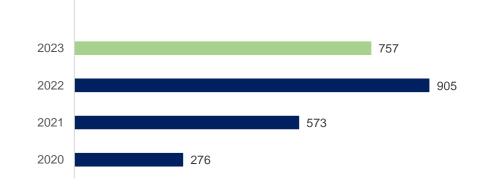
Capital Bank Share vs ASE 20 and Banking Index (Closing Price Q4, 2023)



Major Investors with 5% Ownership or More (31.12.2023)



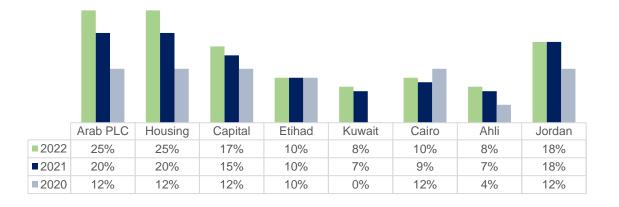
Market Cap in USD Millions



* Volume of traded shares over the past 12 months divided by number of outstanding shares.

Capital Bank Stock – Versus Peers

Dividend as a Percentage of Capital



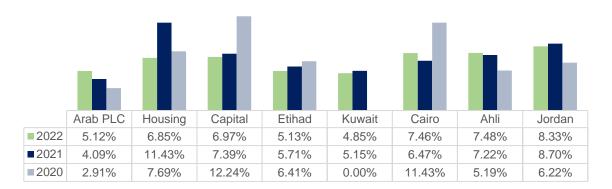
Dividend Payout Ratio

	а.	ыł.	ыł.	ы.				
	Arab PLC	Housing	Capital	Etihad	Kuwait	Cairo	Ahli	Jordan
2022	48.9%	59.5%	49.2%	36.5%	64.1%	54.3%	95.0%	88.8%
2021	82.1%	57.2%	49.2%	38.6%	136.3%	52.3%	98.7%	99.2%
2020	352.7%	88.9%	79.2%	53.3%	0.0%	130.5%	76.9%	67.7%

Stock Closing Price (in USD)

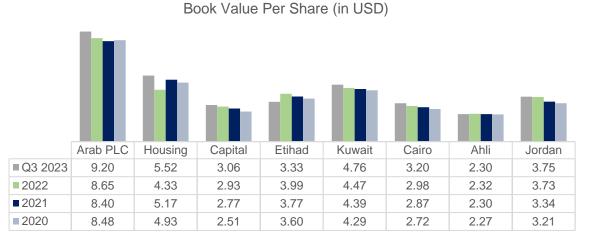


Dividend Yield



Source: Amman Stock Exchange for year ending 2022 and Q3 2023 where applicable.

Capital Bank Stock – Versus Peers

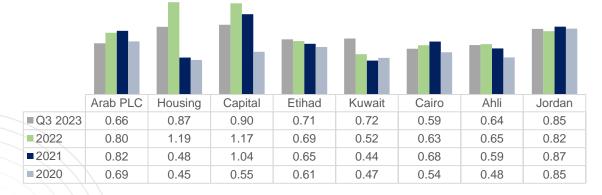


	h.	h.	d,					
	Arab PLC	Housing	Capital	Etihad	Kuwait	Cairo	Ahli	Jordan
■Q3 2023	1.251	0.657	0.436	0.346	0.644	0.262	0.118	0.347
2022	0.721	0.580	0.542	0.303	0.176	0.257	0.119	0.283
2021	0.344	0.473	0.556	0.286	0.073	0.243	0.100	0.254
2020	0.048	0.164	0.183	0.208	-0.042	0.135	0.073	0.252

Earnings Per Share (in USD)*



Price to Book Value



Source: Amman Stock Exchange for year ending 2022 and Q2 2023 where applicable.

* Annualised for Q3, 2023.

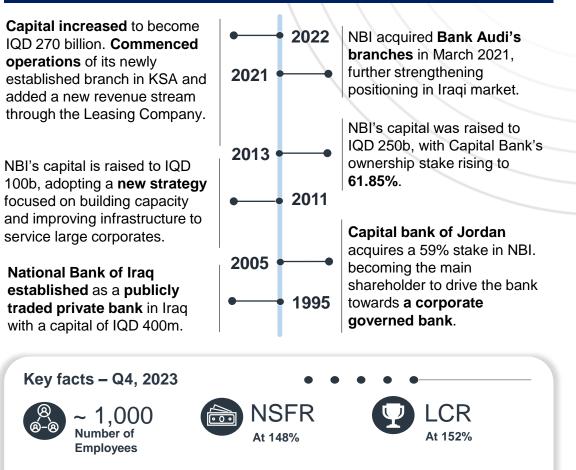
National Bank of Iraq – In Brief

Business Overview

- National Bank of Iraq (NBI) is **one of the leading commercial banks in Iraq**, offering various banking services. The Bank was established in 1995 and is headquartered in Baghdad, Iraq.
- NBI is **publicly traded** on the Iraq Stock Exchange (symbol: **BNOI**) and is ranked first amongst privately held banks in terms of total assets. Capital Bank of Jordan ('Capital Bank') owns a majority stake of ~ 62% in NBI.
- NBI provides a range of innovative banking services through three main segments, namely **personal, corporate,** and **SMEs**.
- NBI also provides **Brokerage Services**, **Leasing**, **Custody Services** and **Investment Services** (including trading in gold, foreign currency and oil).
- NBI has access to a large network of correspondent banks directly and through Capital Bank in addition to solid relations with foreign and international development financial institutions such as Saudi Exim Bank, PROPARCO and the IFC.



Timeline



190

ATMs

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+ 210K

Number of Clients

28

Capital Investments – Unparalleled Scope of Services

Business Overview

Headquartered in Jordan, with a wide-reaching presence across the Middle East, Capital Investments has been shaping and elevating the MENA region's financial services sector since its establishment in 2006.

Capital Investments is a market leader in providing comprehensive investment banking services, from Asset Management and Brokerage to Corporate Financial Advisory, serving a diverse array of local, regional and international clientele, and high-net-worth individuals.



Value Proposition and Service Offering

Asset Management

- Fixed income funds.

- Structured products.

- Sharia-compliant

products.

- Investment

advisory.

- Multi-Asset class

solutions.

funds.

- MENA market

<u>Advisory</u>

- Mergers & Acquisitions.
- Equity capital markets.
- Debt capital markets.
- Project finance.
- Corporate and financial restructuring.
- Corporate valuation.
- Government Advisory.
- Public Private Partnerships (PPP).
- Financial and Strategic advisory.
- Capital structure advisory.
- Islamic financing.

Brokerage

- Local, regional and international markets.
- Equities
- Treasuries and corporate bonds.
- Structured products.
- Precious metals.
- Equity research.
- Sector reports.
- Economic reports.
- Market reports.

Capital Leasing Co. – Unlocking Potential

Business Overview

- In a brief timeframe, Capital Leasing managed to establish itself in the market after its inception in 2017 and subsequent acquisition by Capital Bank of Jordan in 2022.
- The preference for leasing among customers in Jordan stems from its advantages especially in real estate contracts due to the benefits extended to both lessors and lessees that surpass conventional bank mortgage loans. Lessors, usually real estate developers, benefit from tax exemptions when acquiring property through lease agreements, while lessees, the buyers, enjoy waived title deed transfer fees.



Value Proposition and Service Offering

Real EstateTransportationEquip
Ma- Residential property.- Vehicles.- Product
manuf
transportation
vessels and boats.- Product
manuf
machine
transportation
or essels and boats.- Product
manuf
machine
transportation
or essels and boats.- Land plots.- Marine
transportation
vessels and boats.- Equip
and si
and si
or fixed
profest
as IT
interation

Equipment and Machinery

- Production and manufacturing machinery.
- Equipment; medical and sporting... etc.
- Fixed assets for professionals such as IT equipment, interactive boards... etc.).

Portfolio Thrive



Capital Leasing's **portfolio** has increased by more than **five times** since its acquisition; with an anticipated opportunity for further **growth** due to the high demand for this specific lending approach.

Blink – The All Digital Neobank

- Launched in February 2022, Blink targets customers within the consumer banking space in Jordan with the aim to elevate financial services through a seamless digital only experience while supporting financial inclusion.
- Blink offers a completely new and unique user interface and experience positioning it as a challenger to the status quo and a disrupter that is re-imagining the way customers receive financial services.
- Blink focuses on simple and transparent ways of banking to foster financial literacy, educate customers and empower them to get financial freedom.
- Blink offers end-to-end digital onboarding and eKYC, a fullfledged bank account with an IBAN, virtual and physical debit and credit cards facilitating online and offline payments with the ability to manage cards digitally, money transfers, contactless payment through Apple Pay and eVouchers.
- Blink has also partnered with players outside the financial services industry to bring lifestyle value added services to its customers, in the form of promotions, discounts, cash back, etc.



Digital Transformation – To Drive Sustainable Growth

Improved Self-Service Capabilities

- Capital Bank's digital channels have achieved a remarkable adoption rate as an increasing number of clients are opting to use the Bank's digital channels over conventional methods for their daily banking needs.
- Customers can now digitally open any type of account and create Term Deposits via the app – the ease of this service has contributed to a rise in the clients' average savings balance.

Customer Centricity & Experience

The introduction of digital services, including

reliance on human intervention leading to

guicker turnaround times and decreased

manual work and rework rates resulting in

improved customer experience. The bank also

provides diverse digital channels for managing

and communicating with customers, including

secure messaging via the mobile app's agent

digital boarding, has helped reduce the

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Enhanced Efficiency & Productivity



 Capital Bank expanded its offerings by introducing over 30 new digital services and diversifying payment methods. These measures have reduced the need for traditional branch visits, streamlined operations and improved customer satisfaction.

Ecosystem and Partnerships



jê Mî,

Innovation in Payments

chat and a WhatsApp chatbot.

- Seamless integration with Capital Investments enabled customers to link their bank accounts with their investment portfolios.
- The enhancement of Capital Bank's Easy Payment Plan (EPP) service has provided customers with the ability to complete their purchases through a more convenient monthly installments option.
- In 2023 Capital Bank launched Apple Pay, enabling customers to link any of Capital Bank's cards to their Apple Wallet for convenient and secure contactless and online payments. Android users can also make contactless payments using Capital Bank's cards on NFC-enabled payment devices.
- Capital bank introduced credit card issuance within the app, providing further convenience to customers.

Increased Digital Adoption

- The introduction of Smart POS by Capital Bank aimed to expand merchant network and encourage the uptake of non-cash transactions. This led to a substantial rise in card usage and contactless payments.
- The number of customer logins and daily digital banking transactions have been steadily growing indicating increased digital adoption and positive customer experience.

Group Guidance

Medium / Long Term Guidance – 2026

	Total Assets	CAGR to be higher than 8%.
	Cost to income Ratio	To be less than 35%.
	Capital Adequacy	To exceed 15%.
ŗ	Return on Equity Ratio	To surpass 16%.
ල 	Dividends Pay-out Ratio	To range between 40% - 50% of net income.

Capital Bank of Jordan – Credit Rating

Moody's

Moody's as of 21.11.2022	Current	Outlook
LT Counterparty Risk Rating (Foreign)	Ba3	
LT Counterparty Risk Rating (Domestic)	Ba3	
ST Counterparty Risk Rating (Foreign)	NP	
ST Counterparty Risk Rating (Domestic)	NP	
LT Bank Deposits (Foreign)	B1	Positive
LT Bank Deposits (Domestic)	B1	Positive
ST Bank Deposits (Foreign)	NP	
ST Bank Deposits (Domestic)	NP	
LT Counterparty Risk Assessment	Ba3(cr)	
ST Counterparty Risk Assessment	NP(cr)	
Baseline Credit Assessment	b1	
Adjusted Baseline Credit Assessment	b1	



Capital Intelligence as of 09.05.2023	Current	Outlook
Core Financial Strength	bb	
LT Currency (Foreign)	B+	Positive
ST Currency (Foreign)	В	Positive
Bank Standalone – BSR	b+	Stable

Capital Bank of Jordan – Awards and Recognitions



Best Bank Jordan – 2022

Capital Bank was acknowledged for its dedication to local and regional expansion.

- Most Innovative Digital Bank Jordan – 2022
 Blink was acclaimed for its cutting-edge digital banking offering.
- Best Bank For SME Banking In Jordan – 2022

Capital Bank was acknowledged for its vital role in supporting Jordan's SME sector and leading in SME financing.



Best Syndicated Loan for a Financial Institution in the Middle East – 2023 Capital Bank won EMEA Finance's Best Syndicated Loan award in the Middle East. This recognition highlights the success in a pioneering \$115 million syndicated loan that surpassed its subscription target, solidifying the bank's regional position with participation from twelve banks across various countries.



 Best Implementation of Core Banking Services – 2023

Capital Bank received the 'Best Implementation of Core Banking Services' award from IBS Intelligence in 2023. This accolade, presented by IBS Intelligence based in the UK, recognises Capital Bank's excellence and innovation in the banking sector.

e GENESYS

 The Middle East CX Innovator -**Banking – 2023** Capital Bank received the Customer **Experience** Innovator Award from Genesys for its exceptional efforts in providing a seamless, unified customer experience across various channels. This acknowledges the swift adoption of digital capabilities and smarter automation to meet business needs, enhancing both customer and employee experiences.

ESG – Awareness and Approach

ENVIRONMENTAL

SOCIAL

GOVERNANCE

- During the second quarter of 2023, Capital Bank published its first sustainability report in line with the standards and guidelines of Global Reporting Initiative (GRI) and the United Nations' Sustainable Development Goals 2030 (UNSDGs).
- The report outlines the Bank's approach to addressing the impact of its activities on the environment and society, highlighting the achievements and aspirations to sustainable development and growth. The report also highlights the Bank's approach to sustainability which revolves around 3 pillars focused on 10 material topics as follows:

Pillar 1 – Environmental: Climate Action and Protecting the Environment:

- a. Climate Change and Decarbonisation
- b. Environmental Management

Pillar 2 – Social: Creating Value for Our People and Communities:

- a. Workforce Development and Inclusion
- b. Local Communities
- c. Financial Inclusion & Literacy
- d. SME Growth
- e. Customer Experience and Satisfaction

Pillar 3 – Governance: Implementing Robust and Responsible Corporate Governance:

- a. Data Security
- b. Innovation and Digitisation
- c. Incorporation of ESG Factors in Credit Analysis

ESG – Awareness and Approach

ENVIRONMENTAL

SOCIAL

GOVERNANCE

The sustainability report showcased Capital Bank's remarkable accomplishments, particularly in the areas of climate action and environmental protection. The Bank has demonstrated its commitment to a more sustainable future by providing financing for renewable energy projects. Additionally, Capital Bank focused on creating value for its employees by implementing training and support programmes aimed at their professional development whilst simultaneously directing its efforts towards benefiting the community through a range of social and humanitarian initiatives aimed to enhance the well-being of individuals and groups within the community, such as;

- Adopting active measures to reduce its environment footprint through implementing waste, paper and plastic recycling in partnership with local NGOs (the Green Wheelz Initiative for recycling plastic bottles' caps and used paper recycling in cooperation with Princess Alia Foundation).
- Sponsoring the academic and skill enhancement programmes geared towards disadvantaged students from around Jordan. Capital Bank extended its partnership with the following NGOs and Civil Society organisations:
 - Queen Rania Foundation. Elia Nuqul Foundation. Loyac Jordan for Youth Employability.
 - Injaz for Education & Entrepreneurship. Eywa' Centre for Special Education. Al Bunayyat Centre for Special Education.
- Continuing the Employee Educational Grant programme whereby the Bank covers the educational fees of selected employees' children; based on a set criteria, and in parallel continues to support socio-economic development targeting under-privileged members in the society in partnership with entities, some of which being:
 - The Jordanian Hashemite Fund for Human Development. Orphan Support Association Mafraq.
 - Aman Fund for Aman Fund for the Future of Orphans.

- The Crown Prince Foundation.

ESG – Awareness and Approach

ENVIRONMENTAL SOCIAL GOVERNANCE

In terms of governance the Bank integrated a social and environmental management system to assess ESG risks of the credit decision making process, some of which are as follows:

- Implementing a regular Environmental & Social ('E&S') performance assessment through an E&S board-approved policy that is based on IFC standards.
- E&S procedures have been fully integrated pertaining to categorisation, assessment and monitoring into the credit approval system and is currently being updated and developed to be aligned with the CBJ green lending strategy.
- Conducting adequate E&S training to designated credit/front office staff members through the IFC E-learning platform to enable them to report any E&S risk as part of their standard processing of transactions.
- Categorising transactions based on exposure to E&S risk sectors as per Capital Bank's E&S policy, by performing an analysis for relevant transactions to assess the identified risks, mitigate and manage risks associated to these transactions by identifying the problems and designing adequate solutions using IFC Standards.
- Monitoring the E&S performance of clients through staff annual site visits and questionnaires.

Additionally, and in line with the Bank's strategic emphasis on innovation and digitisation to support financial inclusion and stimulate economic growth; innovative measures were taken aiming at improving self service capabilities through a comprehensive, secure and efficient platform offering financial services. This has increased operational efficiency, enhanced transparency and strengthened risk management which in turn helped reduce carbon footprint.

Section 2

Corporate Governance



Solid Board of Directors



H.E. Mr. Bassem Al-Salem Chairman, Non-Executive

- One of the founders of the Bank. Appointed as Chairman of the Board in 2010.
- Previously served as the Jordanian Minister of Labor and Minister of Finance and was a member of the Jordanian Senate.
- Served on the boards of several prominent private and publicly listed companies, including the Association of Banks in Jordan and the Social Security Corporation.

Composition Stats

- All members are non-executive.
- 4 out of 13 members are independent.

Name	Appointment	Role	Experience
H.E. Bassem Khalil Al-Salem	2010	Chairman	Undergraduate > 25 years experience
H.E. Said Samih Darwazah	2021	Vice Chairman	Masters >25 years experience
Hitaf Investment Company Represented by Mr. 'Mohammed Ali' Khaldoun Al-Hu	2009 usry	Member	Masters >25 years experience
The Safety First Investment Company - Represented by Mr. Muteb Bin Mohammad Alshathr	2022	Member	Masters > 15 years experience
The Safety First Investment Company - Represented by Ms. Lamya Mohammed AlFozan		Member	Masters > 15 years experience
Social Security Corporation Represented by Mr. Saleh Al-Shubeikat	2009	Member	Masters >15 years experience
Al-Jadara Company for Real Estate Investment Represented by Mr. Sultan Bin Mohammed Al-Seif	2009	Member	Undergraduate >15 years experience
Investments & Integrated Industries Co. Representing Mr. Omar Mohamed Shahrour	2009	Member	Masters >25 years experience
Al-Khalil Company for Investments Represented by Mr. Khalil Hatem Al-Salem	2009	Member	Undergraduate >15 years experience
H.E. Abubaker Seddiq AlKhoori	2021	Independent	Undergraduate >20 years experience
Mr. Khalid Walid Nabilsi	2017	Independent	Masters >20 years experience
Mr. Mohamad Hasan AlHaj Hasan	2017	Independent	Masters >15 years experience
Mr. Yousef A.Y. Ensour	2021	Independent	Masters >20 years experience

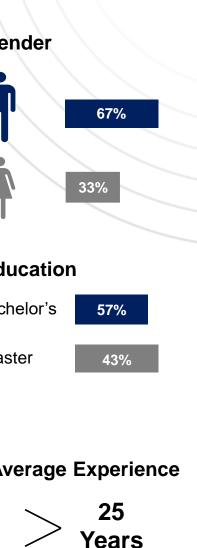
Highly Experienced Management Team



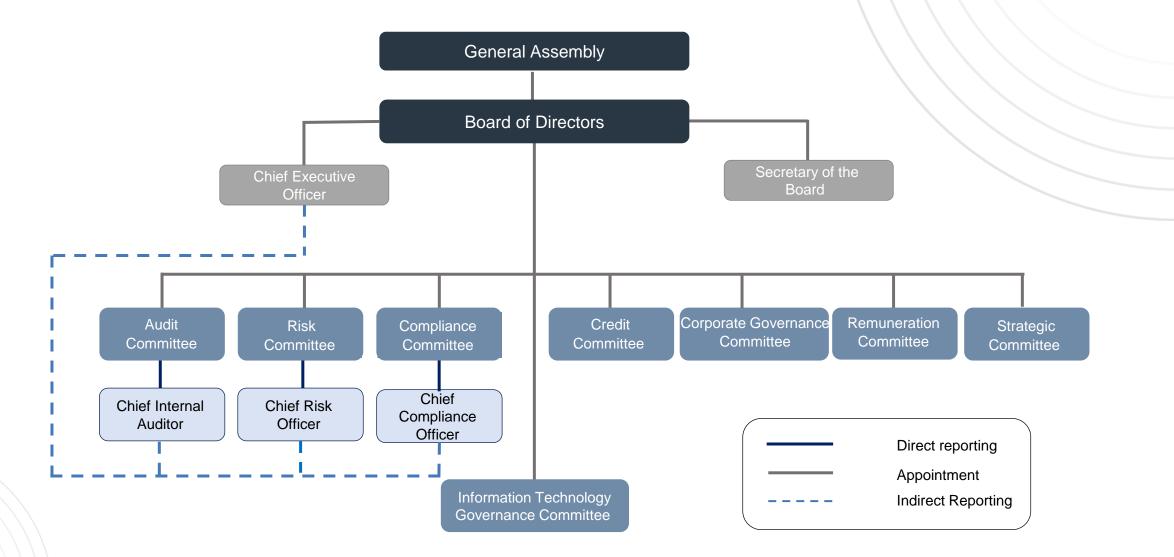
Mr. Samer Al-Aloul Chief Executive Officer / Acting

- Appointed in March 2021 as Group Chief Banking Officer. In June 2023 was appointed as acting CEO.
- Over 24 years of extensive and diverse experience in financial and strategic planning, credit risk, compliance and other fields.
- Served as an active member in the most vital committees of the bank.
- Served in several senior management positions in regional and international banks.

Name	Position	Joined
BUSINESS		
ladim Abawat	Group Deputy CEO, International Business	Resigned
inda Al Tarazi.	Group Chief Transformation Officer	2022
asser Kleib	Group Chief Institutional Banking Officer	2009
Rami Al Khuffash	Group Chief Investment and Treasury Officer	2022
Ali Abu Swai	Group Chief Treasurer	2009
Ayman Abu Dhaim	CEO, National Bank of Iraq	2018
Omar Namoos	CEO, Capital Investments – DIFC	2023
Bashar Amad	CEO, Capital Investments	2021
ein Malhas	CEO, Blink	2019
ladim Khitan	Chief Consumer Banking Officer	2024
lanar Ameen	General Manager, Capital Leasing	2022
CONTROL		
Samer Al-Aloul	Acting CEO and Group Chief Banking Officer	2021
Rafat Khalil	Group Chief Audit Executive	2017
Rawan Said	Acting Group Chief Risk Officer	2023
lanar Aabidi	Group Chief Credit Officer	2020
lunis Haddadin	Group Chief Compliance Officer	2021
SUPPORT		
Izzidin Abu Salameh	Group Chief Operating Officer	2021
Manar Al Nsour	Group Chief Financial Officer	2016
Mohammed Mu'az	Group Chief Legal Counsel	2003
Yosif Saptis	Group Chief Human Resources and Shared Services Officer	2023
Touleen Barto	Group Chief Marketing and Corporate Communications Officer	2021



Solid Governance and Decision Making

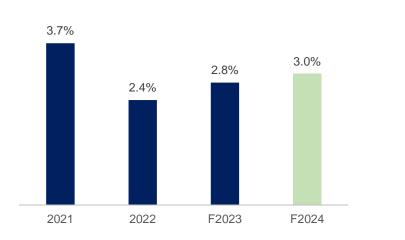


Section 3

Macroeconomic Developments and Banking Sector Highlights

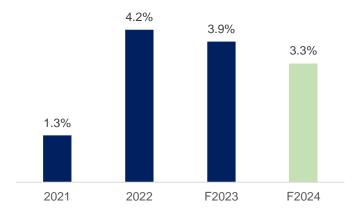


Jordanian Economy Highlights



Real GDP Growth Rate

Inflation Rate (CPI, Average Annual)



Foreign Currency Reserves (USD Bn)¹



Jordan established a track record of fiscal reform implementation and prudence (backed by the IMF) which will likely contribute to a further narrowing of its fiscal deficit and a decline in government debt over the next few years. The annual inflation rate in Jordan is projected at 3.9% for 2023. The rate is mostly affected by the pressure that comes from prices of housing and utilities, notably fuels and electricity. Foreign Currency Reserves is expected to have reached USD 16.5 billion in 2023 – an increase of almost 10% from year end of 2022 which amounted to USD 15.8 billion.

Jordanian Banking Sector

61.1 59.4 51.9 2020 2021 2022 Nov, 2023

Total Bank Deposits (USD Bn)

Total Bank Loans (USD Bn)

42.4

2021

40.4

2020

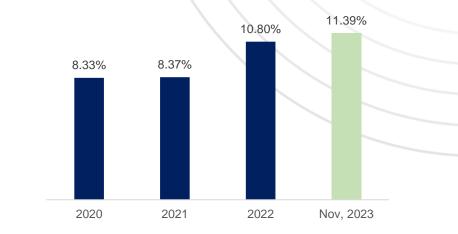
46.0

2022

47.2

Nov, 2023





Standing at USD 61.1 billion as of August 2023, Total Bank Deposits witnessed a rising trend throughout the years.

At USD 47.2 billion, Banks' Total Loans similarly witnessed an increasing trend, with Loan to Deposit ratio reaching 77.2% in November 2023 compared to 77.4% by end of 2022.

Given the several increases applied on interest rate since 2022, the Prime Lending Rate for banks stood at 11.39% as of November 2023.

Key Banking Indicators

Item	2020	2021	2022	2023
NPL Ratio	5.5%	5.0%	4.5%	5.0%*
Coverage Ratio	71.5%	79.9%	81.5%	78.9%*
ROE	5.1%	8.3%	8.8%	10.2%*
Window Rate	2.0%	2.0%	6.3%	7.25%**
Average Interest Rate on Term Deposits	3.7%	3.5%	4.6%	5.93%**
Total Assets (USD billions)	80.5	86.1	90.5	92.4**

* Data up to June 2023.

** Data up to November 2023.

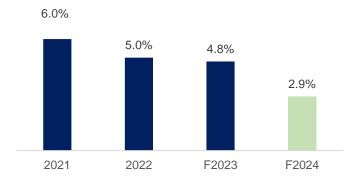
Source: Association of Banks in Jordan – Monthly Banking Bulletin (January 2024 Edition).

Iraqi Economy Highlights

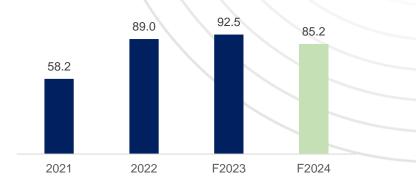


Real GDP (% Change)

Inflation Rate (CPI, Average Annual)



Foreign Currency Reserves (USD Bn)



Despite the growth in non-oil GDP; lower oil production coupled with the foreign exchange (FX) market volatility (due to high controls embedded for Anti-Money Laundering and Combating the Financing of Terrorism on FX sales) resulted in real GDP to contract in 2023.

In the context of a significant increase in government spending, non-oil GDP is expected to continue to grow in 2024. This is anticipated to uphold robust growth and accordingly improve the overall real GDP.

Inflation remained elevated until 2022 fueled by rising energy prices, demand pressures and high global commodity prices due to supply side disruptions. According to Moody's the rate is forecasted at 4.8% for year 2023 and expected to drop to 2.9% in 2024. In the past, record oil exports in conjunction with high oil prices have brought in record oil revenues for the Iraqi government and pushed foreign reserves to their highest levels in more than two decades.

Foreign currency reserves will correlate with the oil GDP as it is expected to drop given the drop oil production.

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